CSNTrac

Financial Management software for Christian Science Nurses

Tutorial

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CSNTrac Tutorial

- 1. Getting Started
- 2. Patient Services and Expenses
- 3. Invoicing
- 4. Payments and Patient Statement
- 5. Financial Management

Videos are at: http://rayoflightsoftware.com/videos.html

Overview

Goal of the app

CSNTrac is an easy to use mobile app that provides comprehensive financial management for private practice Christian Science Nurses

The following is a conceptual overview of the app

Christian Science nurses perform four activities related to financial management



Care



Patient Expenses



Patient Payments



Business Expenses

Each one of these four activities is entered as daily transactions in the app

If you enter these four types of data, then

- 1. Invoices
- 2. Patient Statements
- 3. Financial Reports

will be generated for you

Data entry and these three outputs give you all the tools you need to simplify your entire practice's financial management

Care and Patient Expenses = Invoices

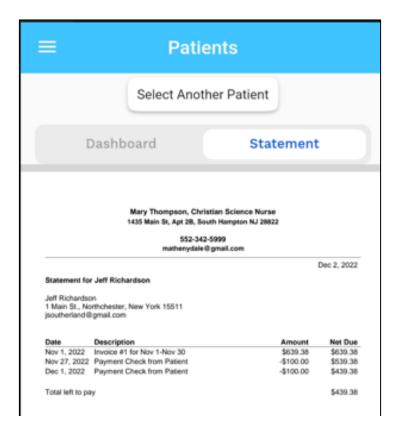




Care Patient Expenses

Mary Thompson, Christian Science Nurse Remit to: Mary Thompson, 1435 Main St, Apt 2B, South Hampton NJ 28822	552-342-59 mathenydale@gmail.com, rayoflightsoftware.co	
Ann Smith 234 Smith Dr, Lansing, MI 55343 asmith@gmail.com	Invoice No: 2 December 3, 2022	
For Christian Science Nursing		
Services Service, 12 hours @ \$50.00/hour Dec 1 2022, 9.0 hours 7:38 AM-4:38 PM Dec 2 2022, 3.0 hours 3:00 PM-5:55 PM	\$600.0 \$450.00 \$150.00	
Expenses Supplies Dec 1 2022, Bandages Dec 2 2022	\$48.6 \$24.33 \$24.33	
Travel Expenses Tolls Dec 1 2022	\$7.0 \$3.50	
Dec 2 2022 Mileage, 68 Miles @ \$0.625/Mile Dec 1 2022, 34.0 Miles	\$3.50 \$42.5 \$21.25	
Dec 2 2022, 34.0 Miles Total Travel Expenses	\$21.25 \$49.5	
Total Invoice	\$698.1	
Prior Balance Due	-\$120.0	
Balance Due	\$578.1	
"for he careth for you." (I Peter 5:7)		

Invoices & Payments create Patient Statements



Date	Description	Amount	Net Due
Nov 27, 2022	Payment Check from Patient	-\$100.00	-\$100.00
Nov 28, 2022	Invoice #1 for Nov 1-Nov 30	\$639.38	\$539.38
Dec 1, 2022	Payment Check from Patient	-\$100.00	\$439.38
Total left to pa	у		\$439.38

Financial Reports

Mary Thompson, Christian Science Nurse 1435 Main St, Apt 2B, South Hampton NJ 28822		552-342-599 mt@gmail.cor	
Income Statement for Jan 1, 2022 t	o Dec 31, 2022		
Income			
Payment	\$	1,144.97	
Travel reimbursement		\$412.50	
Total Income	\$	\$1,557.47	
Expenses			
Insurance		\$234.00	
General liability insurance	\$234.00		
Advertising		\$350.00	
Journal listing	\$350.00		
Utilities		\$50.00	
WiFi	\$50.00		
Commissions and Fees		\$0.00	
Payment transaction fee	\$0.00		
Total Expenses		\$634.00	
Net Income		\$923.47	





Patient Payments - Practice Expenses

= Net Income

Getting the App

1. iPhone & iPad at: tinyurl.com/57zm2whv

OR

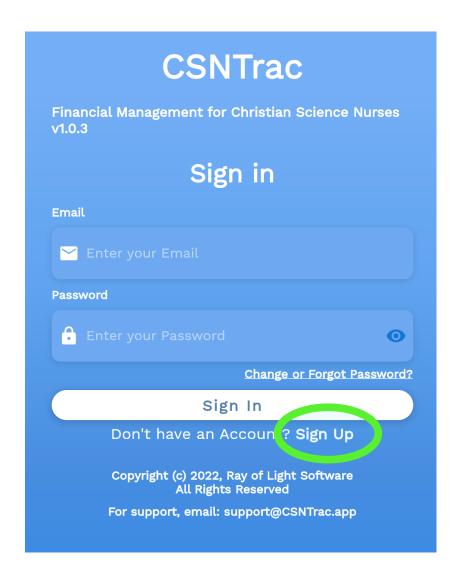
2. Android devices: search *CSNTrac* on Google Play Store

OR

3. WEB at: csntrac.app

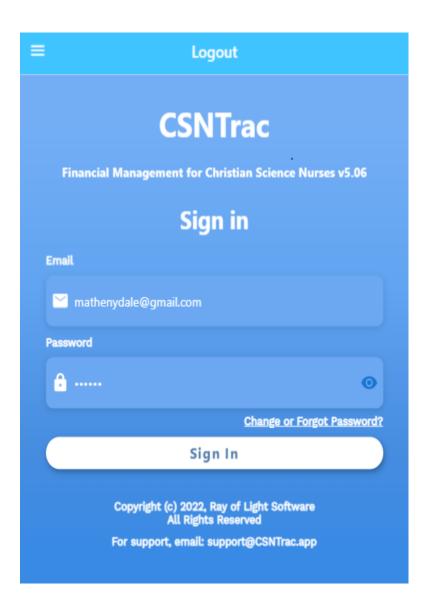
Signing up*

*The app will be free until July 2023 and then a \$45/year subscription will be charged.



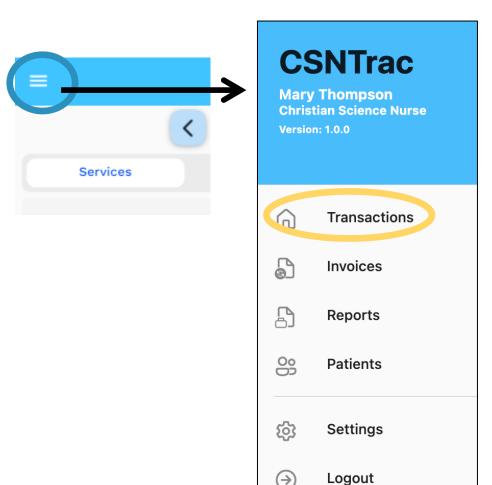
- Go to web browser and type: csntrac.app
- 2. Click the <u>Sign Up</u> button and fill in the form to create an account.
- An authorization email will be sent to you (check spam folder if needed).
- 1. Click the link in the email and then you can sign into the app.

Signing in



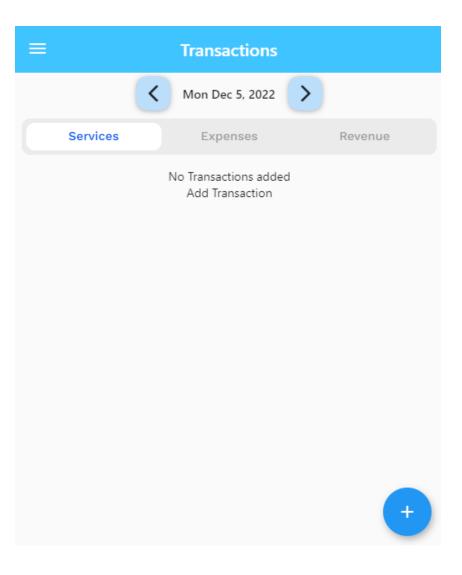
Open the app and type your email and the your password. Press "Sign In" button.

Navigating CSNTrac



- Tap the Top Left 3-bar icon to show the side menu.
- Tap one of the five screens in the app, such as Transactions

Transactions screen

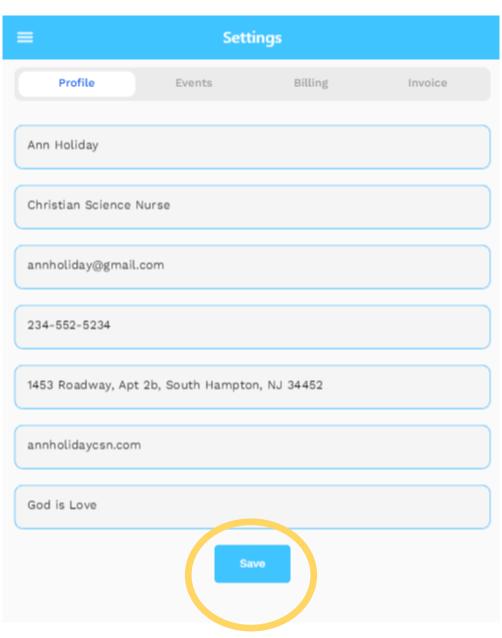


The Transactions screen is where all data entry occurs.

The app uses a calendar for data entry. A single day is shown at a time.

Tap on < > to go forward, back one day or tap on date to get a calendar.

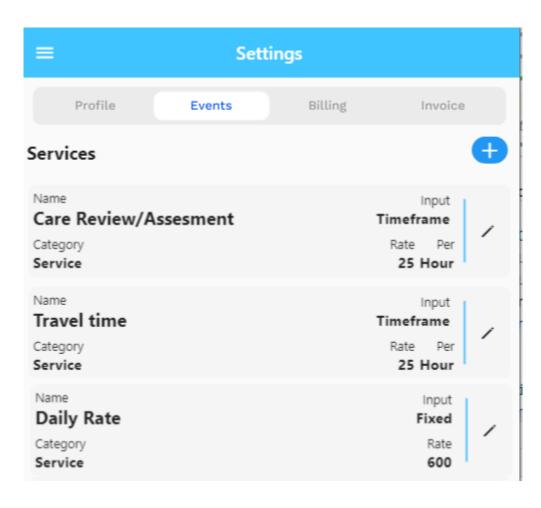
Setup: User Profile Settings Screen



Navigate to the Settings Screen

Enter contact information on Profile tab and press
Save button

Setup: Checking rates



On start up, user should review service and mileage rates and adjust these for their practice

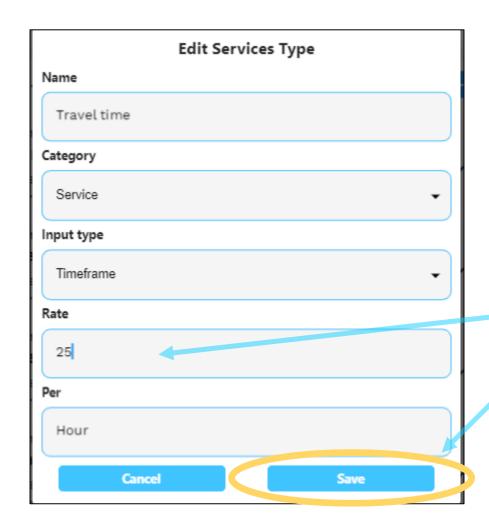
The events settings screen lists all service and expense types that can be used in transactions. From here you can:

- Modify service rates
- Modify expense mileage rate
- Enter new custom expense or service types

Default Patient care service types and rates

Service Type	Default Rate (Change in Settings/Events tab)
Service	\$50/hour must set start and end times
Care/Review Assessment	\$25/hour; set start/end times
Daily Rate	\$600
Overnight	\$350
Interrupted Rest	\$75/hour; set start/end times
Travel Time	30/Hour; set start/end times

Modifying a rate for a service or expense



- 1. Scroll down to the event you wish to modify and click the pencil icon (edit) which is on the right side of the event row.
- A dialog appears.Modify the rate and press Save.

Note that all rate modifications take effect at time of change for all future transactions – no past transactions are affected

CSNTrac Tutorial

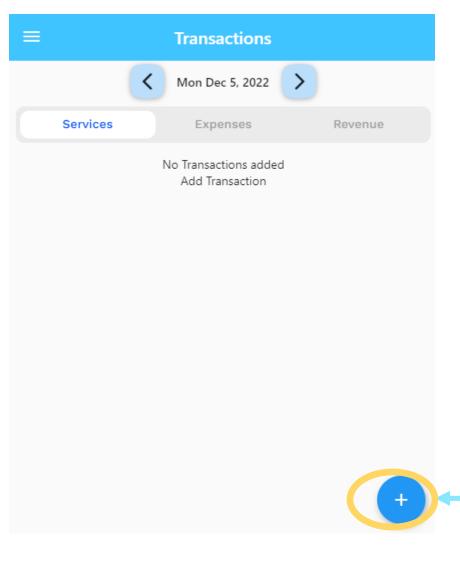
- 1. Getting Started
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THE SCENARIO: YOU VISITED PATIENTS OVER THE LAST TWO DAYS AND HAVE TRAVEL EXPENSES.

LET'S UPDATE CSNTRAC WITH YOUR WORK

Videos are at: http://rayoflightsoftware.com/videos.html

The **Transactions** screen



- 95% of time spent in app is on this screen. Once data is entered in this screen generation of invoices and repots is automatic.
- Organized by day and three types of transactions: Services, Expenses, Revenue.

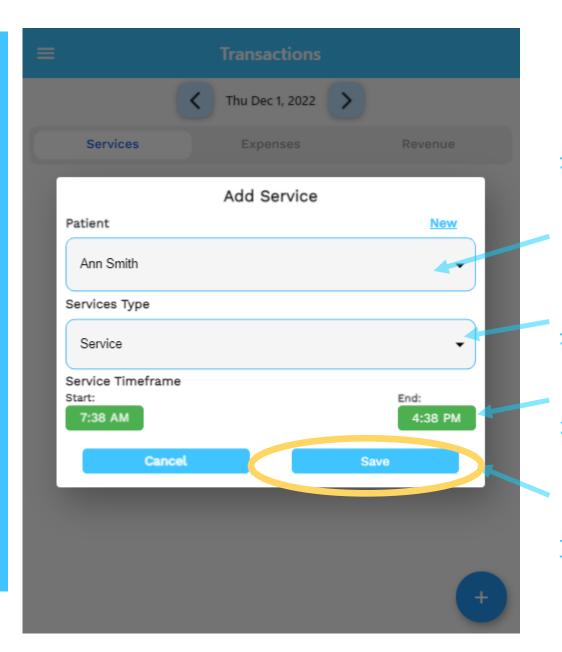
Actions

Tap on < > to go forward, back one day or tap on date to get calendar.

Tap on Services, Expenses, Revenue tabs to enter transactions for this category.

1. From Services tab, tap on blue
 + icon to add an entry.

Add a patient service



Select patient (see next slide on adding a patient if you haven't added them into the app yet).

. Select service type.

2. Set start and end times of service

3. Save

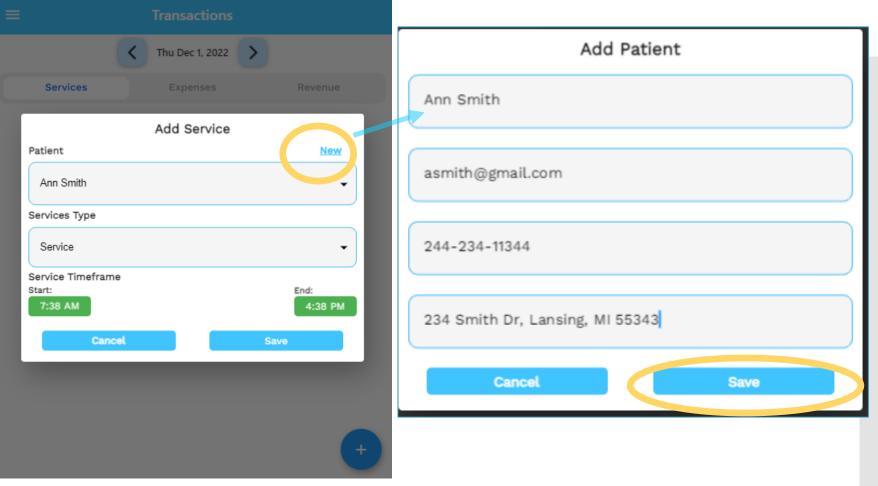
Service Hour Minute

Service T Start:

7:38 A

Cancel Save

Add a new patient

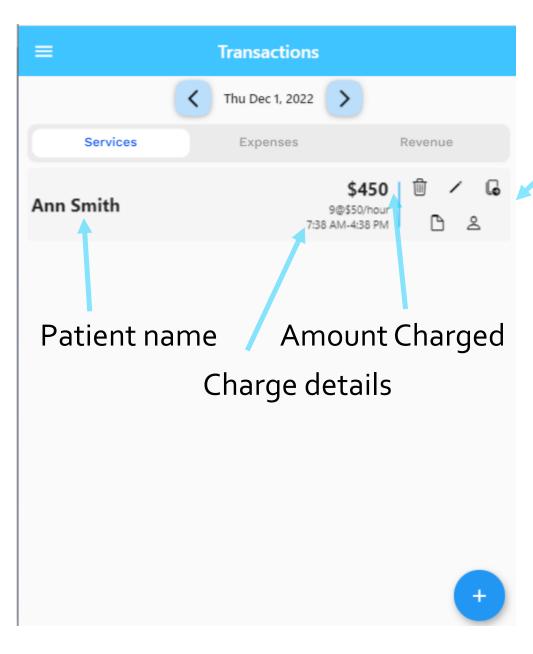


- Click From Contacts on mobile app to select existing contact and add to the application as a patient.
- On the WEB, click *New* to add name, email, contact, address for a new patient in the dialog as shown above (right).

Press Save.

12/7/2022 **21**

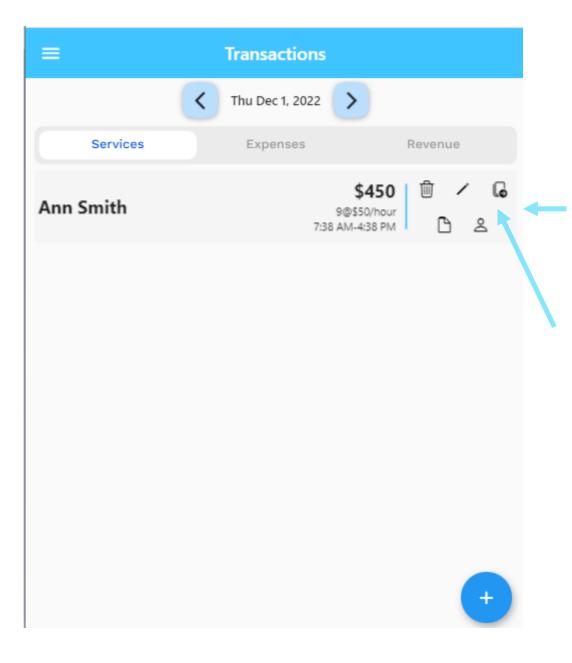
View service entry



One row displayed in a list for each transaction entered for that day.

12/7/2022 **22**

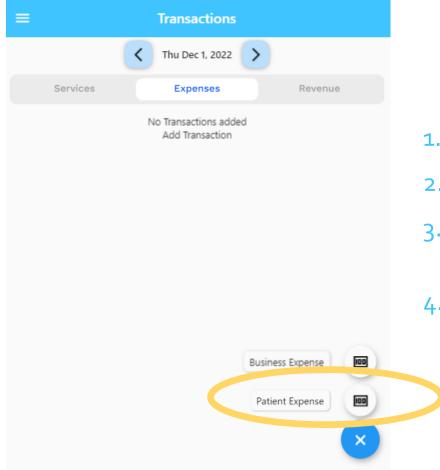
Icon Actions



Icon actions: Delete, Edit, Copy to next day, Note, Go to related patient information

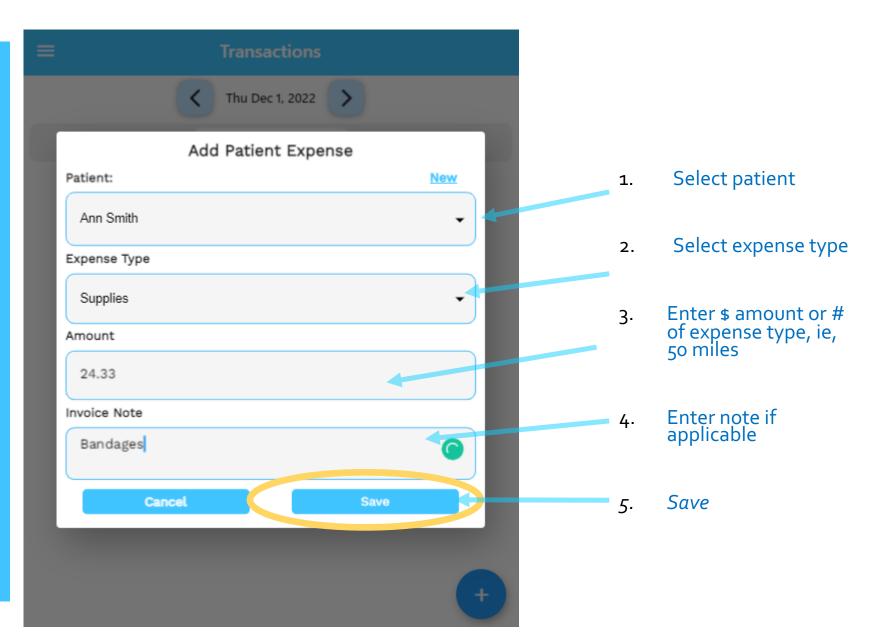
Click on the Copy to Next Day icon. Then press the > arrow next to the date to advance to Dec 2. You should see Ann Smith on Dec 2.

Adding Patient Expenses



- 1. Make sure you are on Dec 1
- 2. Tap on the *Expenses* tab
- 3. Press the blue + button on bottom right
- 4. Tap *Patient Expense*

Add Supplies Patient Expense

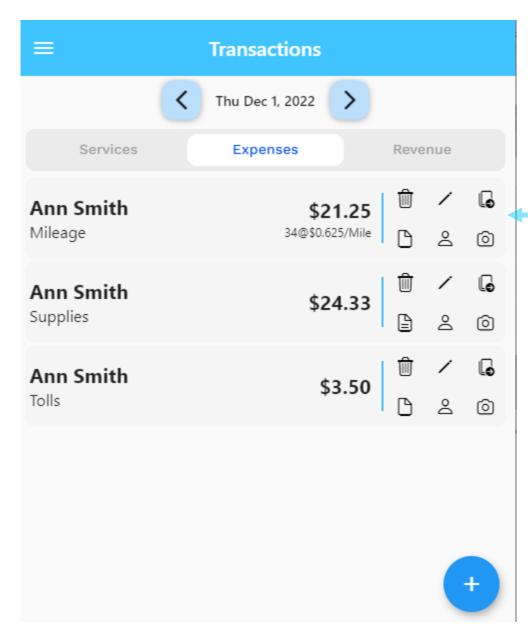


12/7/2022 **25**

Reference Info: Patient Expense Types

Patient Expense Type	Input Type
Supplies	Enter amount
Mileage	.625/mile; enter # of miles and total is calculated
Flight	Enter amount
Rental Car	Enter amount
Taxi	Enter amount
Tolls	Enter amount
Public Transport	Enter amount

Viewing Patient Expense Entries

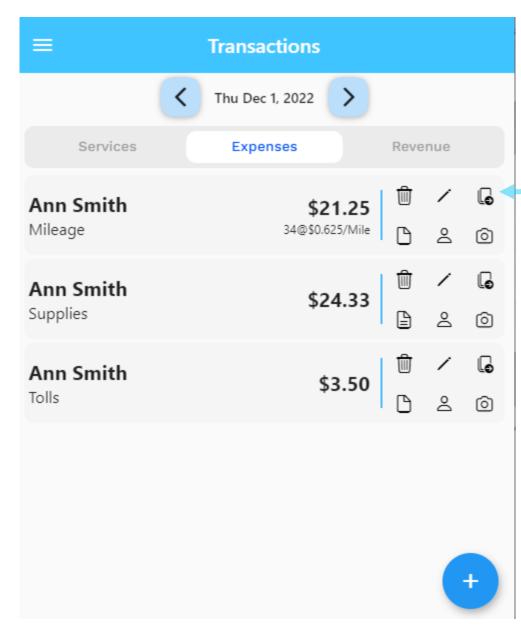


Action Icons:

- Delete
- Edit expense
- Copy to Next Day
- Edit Note
- Go to Patient info
- Camera (receipts)

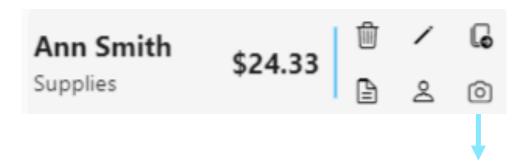
12/7/2022 **27**

Easy copy of an expense to next day

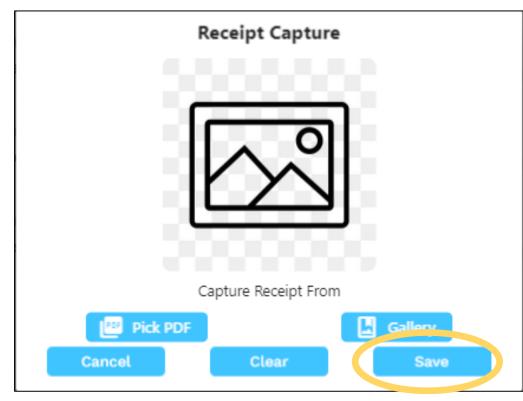


Press the Copy to Next Day icon for each of the expenses. Review that they are all copied to the next day (Dec 2 in this example)

12/7/2022 **28**



Adding invoice receipts



From any patient expense row on the transactions/Expenses screen you can

- 1. Select the camera icon
- 2. Go to a patient expense on Transactions screen
- 3. Click on camera icon
- 4. Click on *Gallery* or *Pick PDF* and select receipt
 for your expense
- 5. Press Save

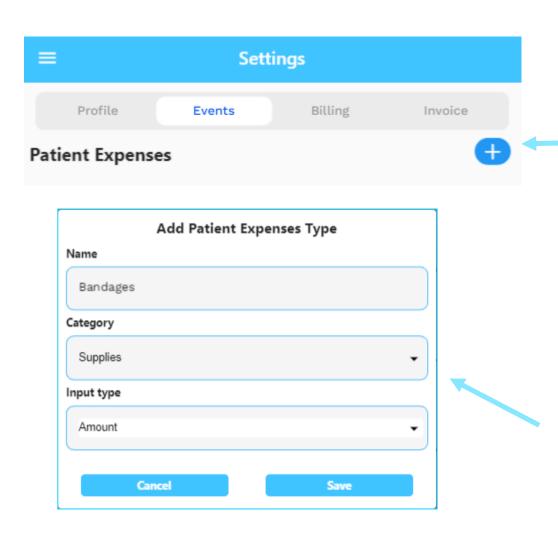
Now when you generate your invoice, the receipt will show up at the bottom of the invoice

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Adding service or expense types

SCENARIO: YOU
NEED TO CHANGE
A SERVICE OR
EXPENSE RATE OR
ADD A NEW
SERVICE OR
EXPENSE TYPE

Creating an Event



Go to Settings screen, Events Tab

- Press the blue +
 button on the
 right of the event
 category you wish
 to add an event.
 Categories are:
 Services, Revenue,
 Patient Expenses,
 and Business
 Expenses
- in the dialog.
 Input type is discussed on next slide.
- 3. Press Save

Creating an Event

Input types

Input types

Fixed: Rate=\$30 Could be used for treatments or daily care which is a fixed charge.

Amount: User enters an amount. This is used for most expenses such as rental car or taxi. No rate or per field is required for an amount input type.

Per: Mileage \$.50 per mile. Enter .50 in the rate field and the user will enter a number of miles. The system then multiplies the entry by rate to get the total charge.

Timeframe: A start and end time is required and the system calculates the # of hours then multiples the rate * hours to get the total charge amount.

For timeframe, go to Settings/Invoice Format tab to set the number of minutes to round the time to and the minimum daily time.

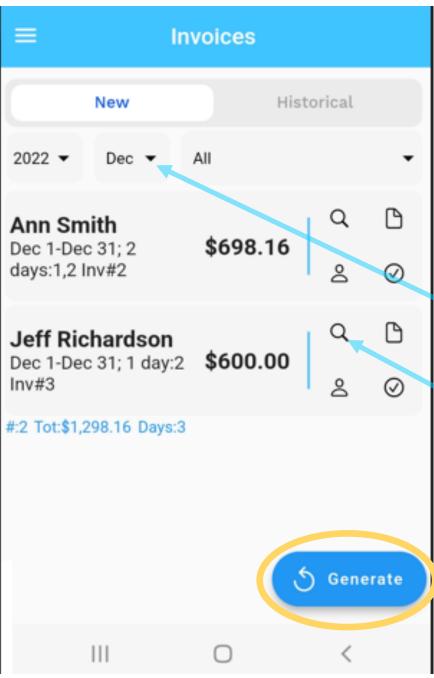
CSNTrac Tutorial

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THE SCENARIO: IT'S THE END OF THE WEEK AND WE NEED TO SEND INVOICES TO OUR PATIENTS

Videos are at: http://rayoflightsoftware.com/videos.html

Invoices Screen



- Navigate to Invoices screen
- 2. Press *Generate* to create new invoices
- 3. Select month *Dec* in the filter
- View invoice by pressing the magnifying glass icon.

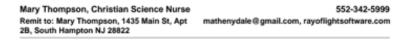
View Invoice







\$578.16



Ann Smith	Invoice No: 2
234 Smith Dr, Lansing, MI 55343	December 3, 2022
asmith@gmail.com	

For Christian Science Nursing

Services Service, 12 hours @ \$50.0

 Service, 12 hours @ \$50.00/hour
 \$600.00

 Dec 1 2022, 9.0 hours 7:38 AM-4:38 PM
 \$450.00

 Dec 2 2022, 3.0 hours 3:00 PM-5:55 PM
 \$150.00

Expenses

 Supplies
 \$48.66

 Dec 1 2022, Bandages
 \$24.33

 Dec 2 2022
 \$24.33

Travel Expenses

Balance Due

Tolls		\$7.00
Dec 1 2022	\$3.50	
Dec 2 2022	\$3.50	
Mileage, 68 Miles @ \$0.625/Mile		\$42.50
Dec 1 2022, 34.0 Miles	\$21.25	
Dec 2 2022, 34.0 Miles	\$21.25	

Total Travel Expenses \$49.50

Total Invoice	\$698.16
Prior Balance Due	-\$120.00

"for he careth for you." (I Peter 5:7)

System automatically creates an invoice for billing period with all patient services, expenses and travel included. Format approved by NFCSN

1. Email Ann's invoice to yourself by pressing the envelope icon. Or, on the web, press the *Close* icon on the *invoice* screen.

* On web version the report is downloaded as a PDF file which must be opened. On Android and iPhone versions a built-in viewer is provided which allows email of PDF file

Remit to: Mary Thompson, 1435 Main St, Apt

mathenydale@gmail.com, rayoflightsoftware.com

552-342-5999

2B, South Hampton NJ 28822

Ann Smith Invoice No: 2
234 Smith Dr, Lansing, MI 55343 December 3, 2022
asmith@gmail.com

For Christian Science Nursing

Service, 12 hours @ \$50.00/hour \$600.00

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Expenses

Supplies \$48.66

Dec 1 2022, Bandages \$24.33

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Travel Expenses

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Total Travel Expenses \$49.50

Total Invoice \$698.16

Prior Balance Due -\$120.00

Balance Due \$578.16

"for he careth for you." (I Peter 5:7)

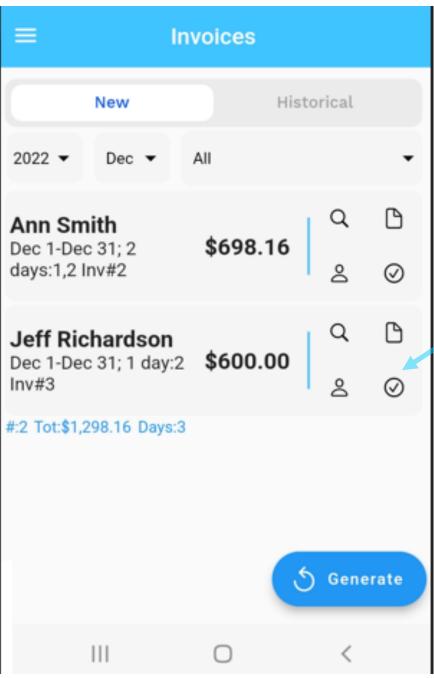
Services, Expenses, Travel Expenses categories

Prior balance and totals

Invoice Note

View Invoice

Invoices Screen: Close invoice



Now, use the *Close* icon (check box within circle) to close Jeff Richardson's invoice.

You can view it first to review it but be sure it's closed and not on the *New* invoice tab when you're finished

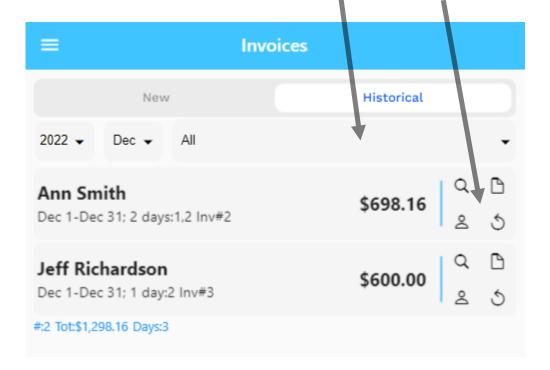
Historical Invoice

Press the *Historical* tab

• Historical invoices are the ones you have emailed or closed with the close icon. Filters are on historical to view past invoices by month or patient

Actions

- Tap on Historical filter by date or patient
- Icon actions: View invoice, Note, Patient information, Re-open invoice



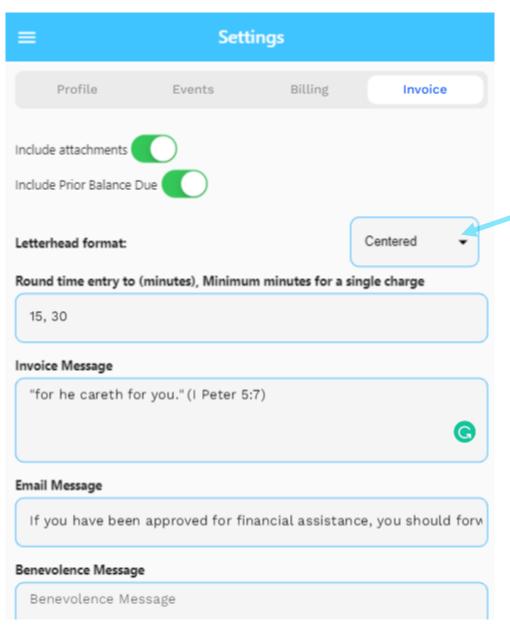
CSNTrac

Advanced Invoicing

- changing invoice format
- changing billing frequency
- adding notes
- adding a benevolence amount

SCENARIO: YOU
WANT TO ADD
NOTES TO YOUR
INVOICE AND
REDUCE ONE
5%; YOU ALSO
NEED TO ADD A
RECEIPT FOR
THE EXPENSES

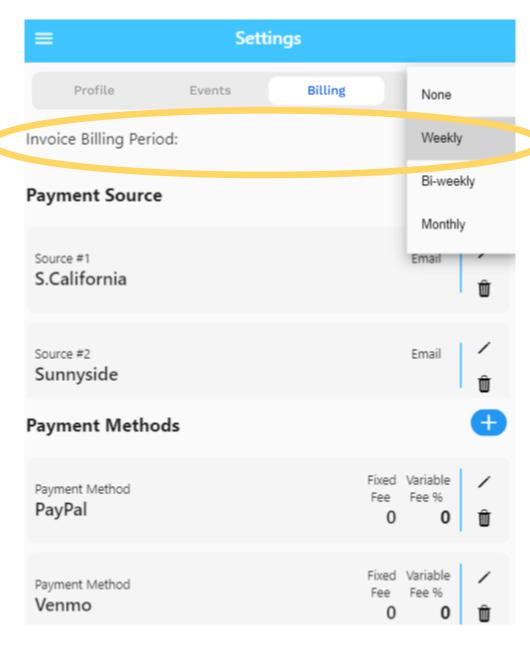
Modifying invoice format



Navigate to Settings Scree, Invoice Tab

- Set letterhead format toCentered
- 2. Set time entry rounding: 15 minutes with 30 minute minimum for a day
- 3. Set invoice message (shown on all invoices)
- 4. Set email message (shown on all invoice emails)
- 5. Press *Save*

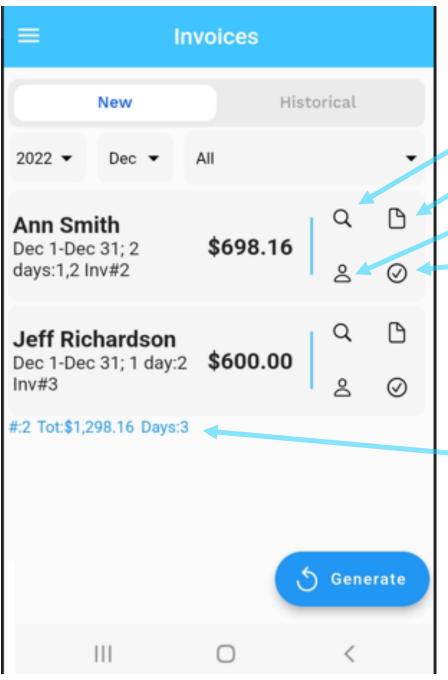
Setting billing information



- Select billing period (Weekly, Bi-weekly, or Monthly)
- Enter or edit payment sources and methods.
 Fees may be added for sources such as PayPal.

On start up, user should select a billing period that works for their practice

Invoices Screen: Icons on each invoice



Icon Actions

View invoice

Add Note or benevolence

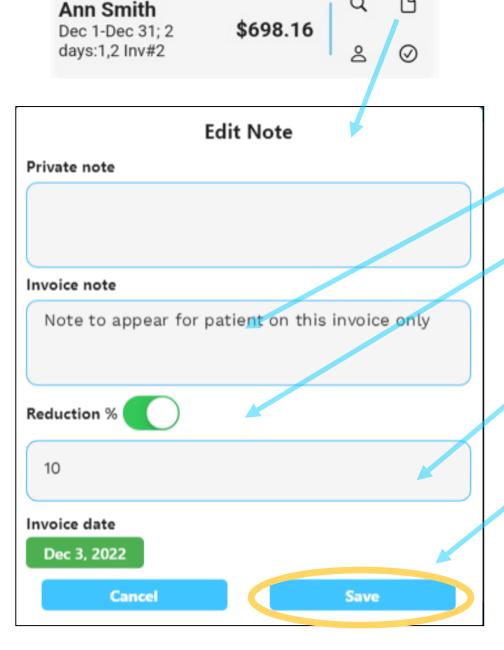
Go to related patient information

Close Invoice

Totals of shown invoices: # of invoices, total amount invoiced, total # of days invoiced

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Adding a note or a benevolence amount (or %) to a specific invoice



From any invoice row on the invoices new or historical screens you can:

- Select the note icon.
- 2. Set invoice note
- 3. Set benevolence %(slider is ON) or \$amount (slider is OFF)
- 4. Fill in benevolence % amount or \$ amount that will be deducted from the invoice (10%)
- Press Save

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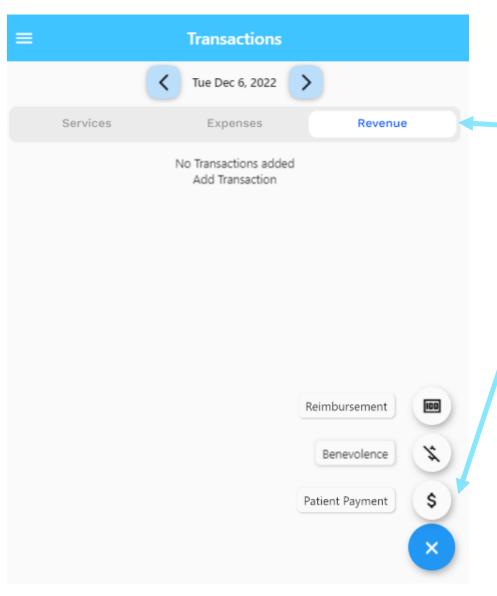
SCENARIO: YOU RECEIVE PAYMENTS FROM PATIENTS AND NFCSN

Videos are at: http://rayoflightsoftware.com/videos.html

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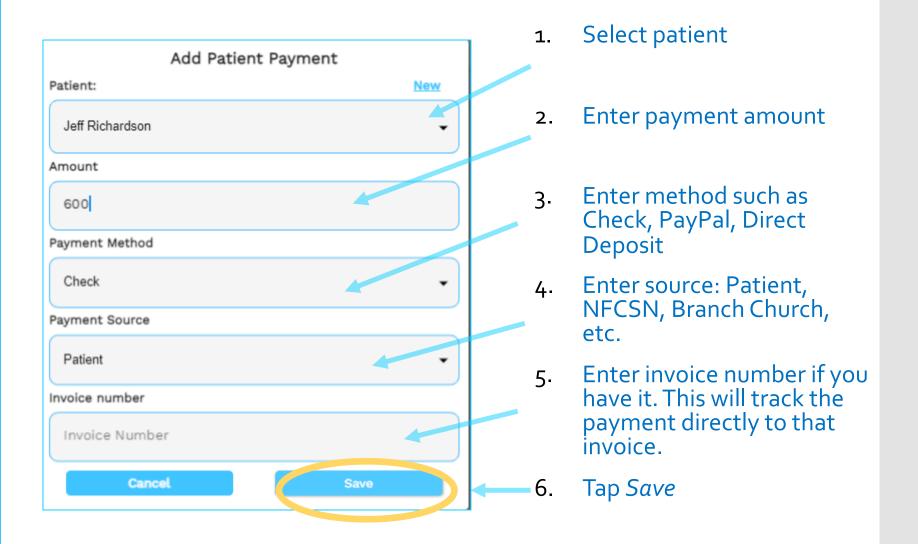
4. Payments and Patient Statement

Revenue Entry



- Go to *Transactions*, *Revenue* tab
- 2. Click blue + icon
- Select Patient
 Payment to enter
 patient check sent
 to you

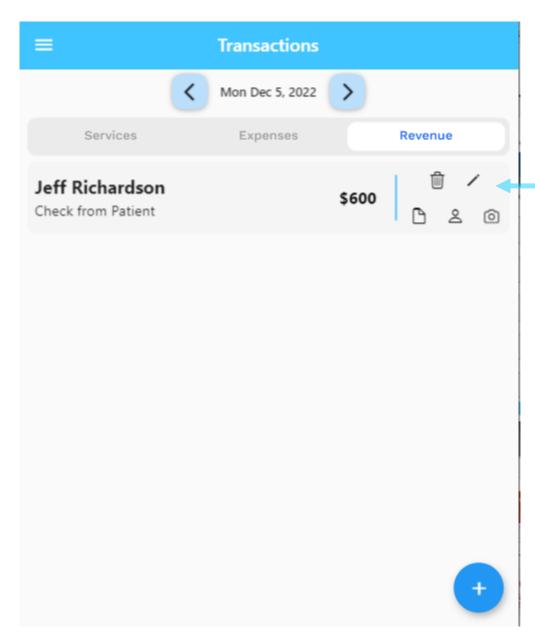
Patient Payment Entry



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View Patient Payment Entry

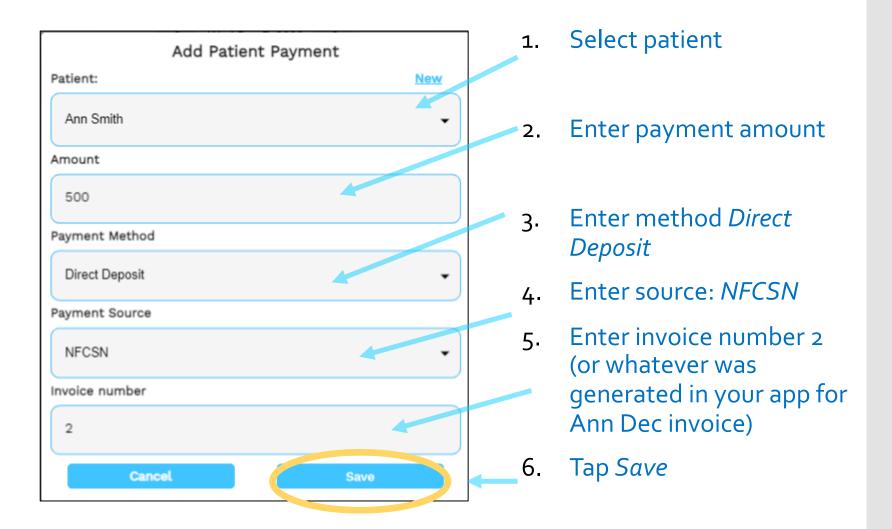
These payments will be used in Patient Statements to track payment of invoices and revenue in your Financial Report



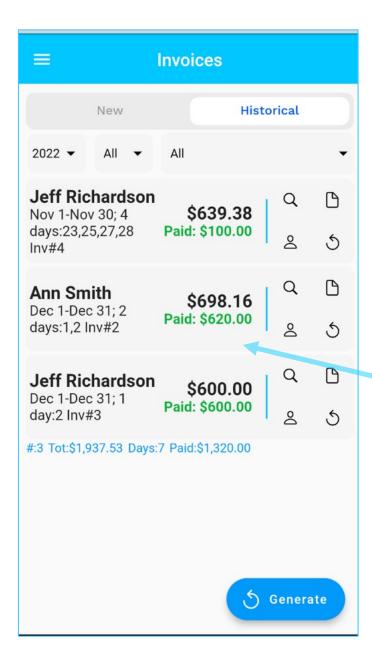
Actions

Delete, edit, note, patient information, check image capture

NFCSN Payment Entry



NFCSN Payment Entry



When a payment is made the systems allocates the payment to:

- a) Specified invoice # and then
- b) past invoices starting with the oldest unpaid invoice and working forward in time.

Historical invoices will show the amount paid as in the picture to the left.

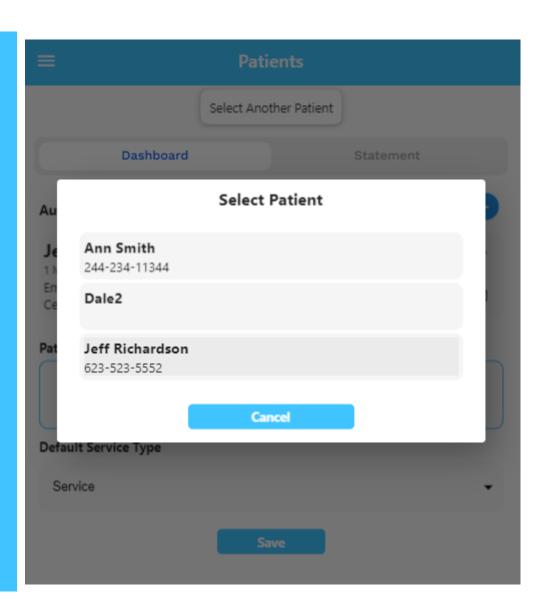
When allocated patient expenses are paid first, then service revenue, then travel time.

CSNTrac

Patient Contacts and Information

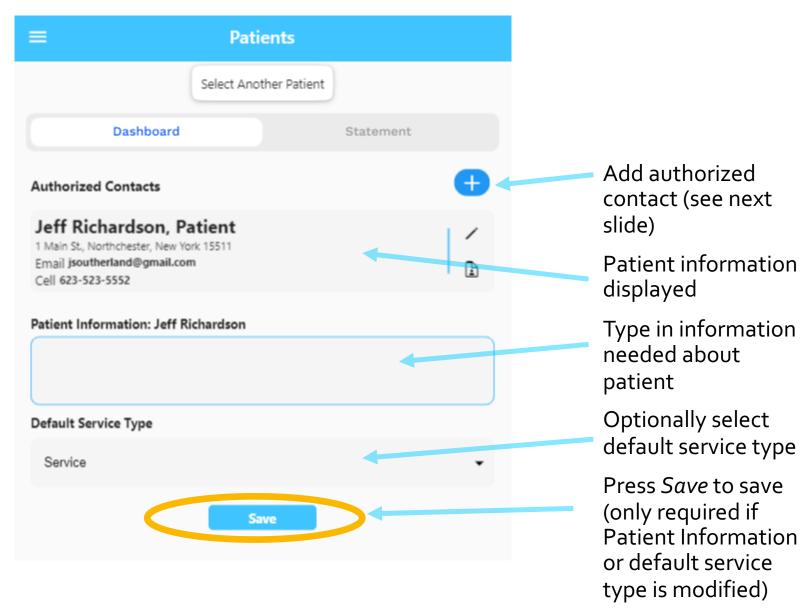
SCENARIO: YOU
NEED TO
RECORD
INFORMATION
AND CONTACTS
FOR A PATIENT

Patient Information Screen

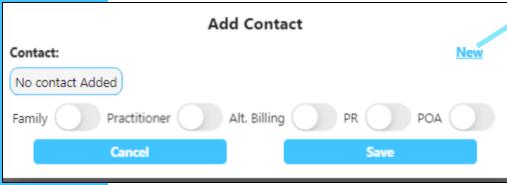


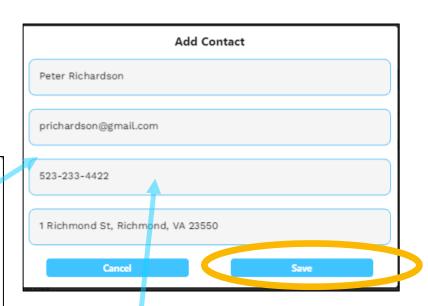
- Tap the top left 3-bar icon and select "Patients" from the drop-down menu
- Tap "Select Another Patient" and select Jeff Richardson

Patient Information



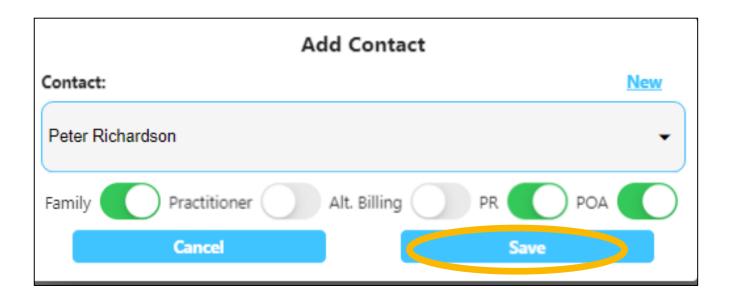
Add Patient Contact





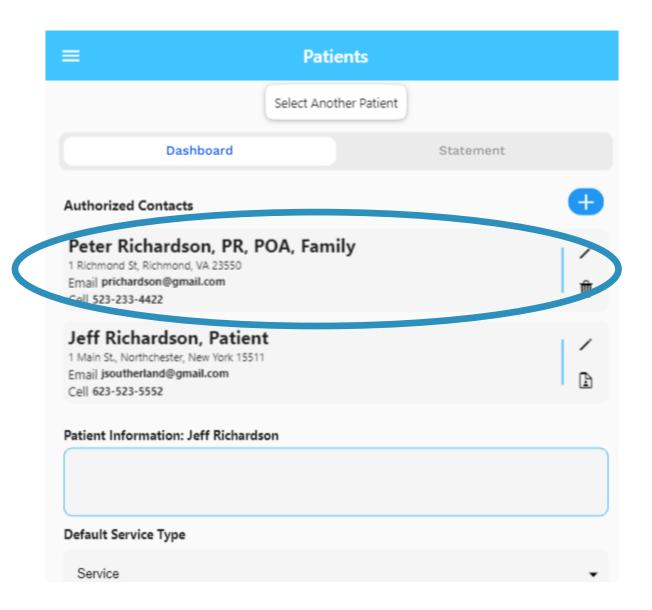
- 1. Press blue + button next to Authorized Contacts and the Add Contact screen appears
- 2. Tap *New* contact
- 3. Type in name, email, cell, address
- 4. Press Save

Add Patient Contact



- 1. Back in the *Add Contact* dialog select Peter Richardson from the selection list under *Contact*
- 2. Select roles: Family, PR, POA for Peter
- 3. Press Save and contact appears on contact list

Patient with new contact added

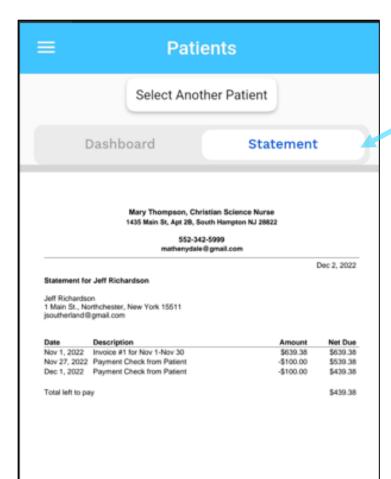


CSNTrac

Patient Statement

SCENARIO: YOU
NEED TO REVIEW
A PATIENT'S
PAYMENT
HISTORY

Patient Statement



Tap on Statement tab at top.
Statement should appear on mobile app or download for Web version. Open statement PDF file for Jeff.

Excellent tool to see all patient invoice and payment activity in one report.

Shows all Invoices and Payments related to patient over time Includes any current amount due. Report may be emailed to user or patient

Date	Description	Amount	Net Due
Nov 27, 2022	Payment Check from Patient	-\$100.00	-\$100.00
Nov 28, 2022	Invoice #1 for Nov 1-Nov 30	\$639.38	\$539.38
Dec 1, 2022	Payment Check from Patient	-\$100.00	\$439.38

Total left to pay \$439.38

CSNTrac Tutorial

- 1. Getting Started
- 2. Patient Services and Expenses
- Invoicing
- 4. Payments and Patient Statement
- 5. Financial Management

SCENARIO: IT'S THE END OF THE MONTH AND YOU WANT TO SEE YOUR INCOME AND EXPENSES AND NET PROFIT (INCOME) YEAR TO DATE

Videos are at: http://rayoflightsoftware.com/videos.html

CSNTrac

Business Expenses and Reimbursements

SCENARIO: YOU HAVE UTILITY AND JOURNAL EXPENSES AS WELL AS REIMBURSEMENTS FOR TRAVEL TO A CONFERENCE.

LET'S RECORD THOSE TRANSACTIONS SO OUR FINANCIAL STATE CAN BE ACCURATELY RECORDED

Financial Management

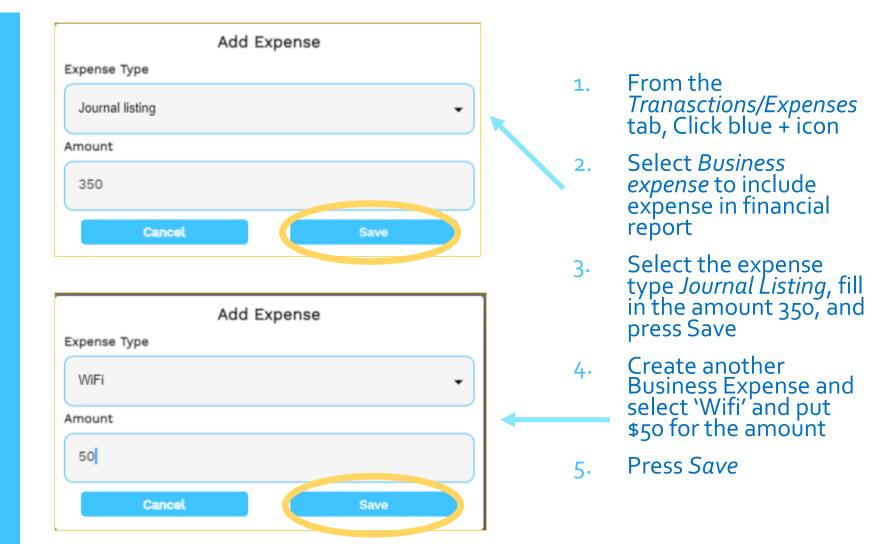


Financial Management involves recording all of your business expenses and then running a financial report at both monthly and year-to-date timeframes looking for:

- Adequate revenue generation
- Business expenses in-line with 'budget' or expectations
- Total net income (revenue minus expenses).

Net income is your salary and you need to monitor that it is in line with expectations. If not, you can look at ways to reduce expenses or increase revenue.

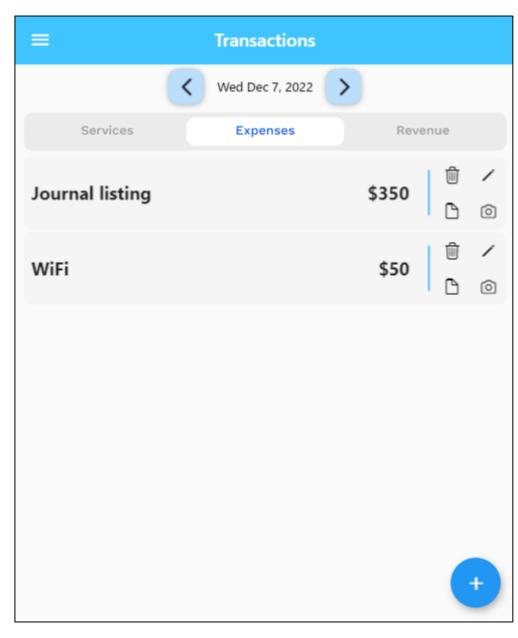
Business Expense Entry



Reference: Business Expense Types

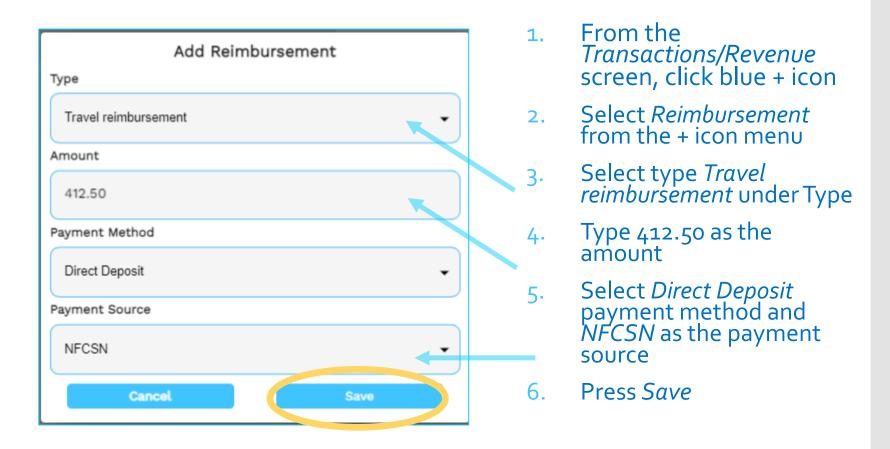
Business Expense Type	Business Expense Type
Supplies	Retirement Contribution
Mileage	General Liability Insurance
Meals	Umbrella Insurance
Travel	Auto Insurance
Conferences	Journal Listing
Uniforms/Clothing	Subscriptions
Cell Phone	Auto Maintenance
Office Utilities	Additional Training
Wifi	Credit Card Interest
Payment Transaction Fee	

Business Expense Entry

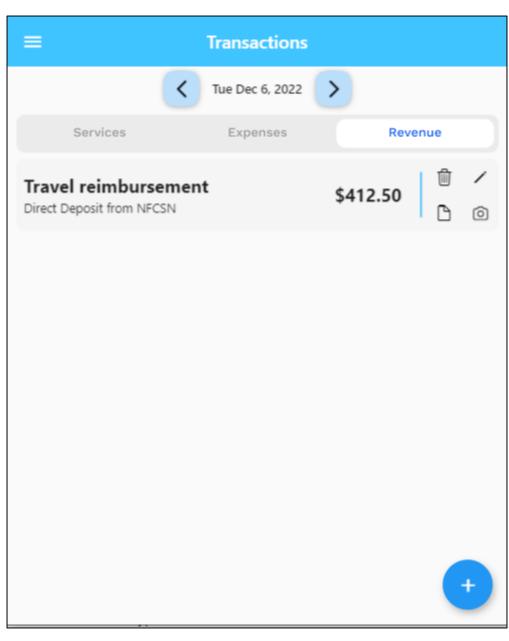


Final appearance after entry of two business expenses

Reimbursements Entry



View reimbursement



Final appearance after entry of reimbursement

Reimbursement Types (revenue)

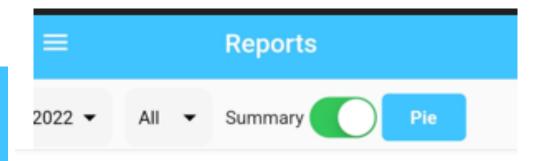
Revenue Type	Input type
Travel Reimbursement	Enter amount
Matching retirement contribution	Enter amount
Training grants	Enter amount
Supplies reimbursement	Enter amount

CSNTrac

Financial Report

SCENARIO: YOU
WISH TO SEE YOUR
YEAR-TO-DATE
INCOME AND
EXPENSES TO GET
YOUR NET INCOME
(PROFITABILITY) SO
FAR IN THE YEAR

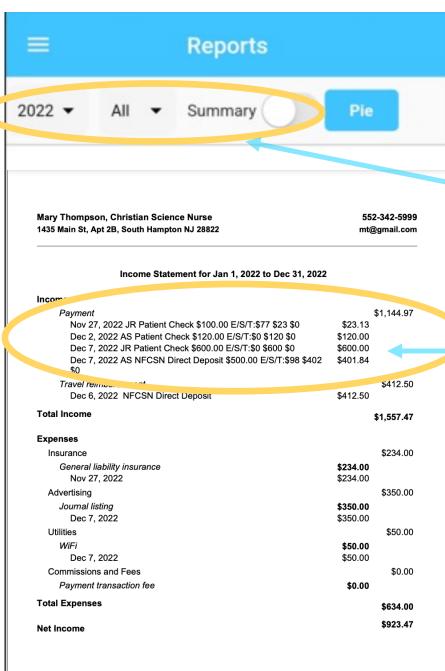
Reports Screen



Mary Thompson, Christian Science Nurse 1435 Main St, Apt 2B, South Hampton NJ 28822		552-342-5999 mt@gmail.con	
Income Statement for Jan 1, 2022 to Dec 3	31, 2022		
Income			
Payment		\$1,144.97	
Travel reimbursement		\$412.50	
Total Income		\$1,557.47	
Expenses			
Insurance		\$234.00	
General liability insurance	\$234.00		
Advertising		\$350.00	
Journal listing	\$350.00		
Utilities		\$50.00	
WiFi	\$50.00		
Commissions and Fees		\$0.00	
Payment transaction fee	\$0.00		
Total Expenses		\$634.00	
Net Income		\$923.47	

- All income is from payments and reimbursements.
- Business expenses are grouped by Tax Categories for Schedule C form.
- Net Income = income expenses

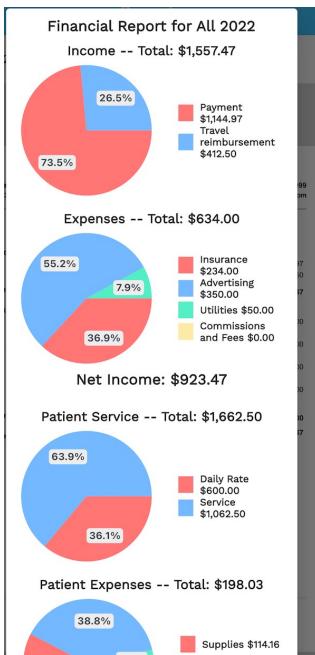
Detailed Financial Report

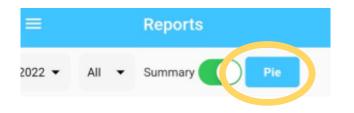


- Use the yearly and monthly filters to set a timeframe for the report. Month of All gives year-to-date totals.
- Tap Summary slider OFF to get detailed report.
- Detailed report shows revenue breakdowns by payment type: E/S/T/G which are Patient Expenses, Services, Travel time, Gift).

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Pie Chart Financial Report





Pie chart available to show % \$ by category of:

- Business revenue
- Business expenses
- Patient services
- Patient expenses